

BLUE STAR LIMITED



Registered Office: Kasturi Buildings, Mohan T. Advani Chowk, Jamshedji Tata Road, Mumbai - 400 020.
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UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2016

(₹ in lakhs)

SR. NO.	PARTICULARS	CONSOLIDATED					PREVIOUS YEAR ENDED UNAUDITED
		QUARTER ENDED UNAUDITED	QUARTER ENDED UNAUDITED	QUARTER ENDED UNAUDITED	NINE MONTHS ENDED UNAUDITED		
		31.12.16	30.9.16	31.12.15	31.12.16	31.12.15	
1	Income from Operations						
	a) Net Sales/Income from Operations	91,246	88,474	78,359	300,999	263,573	378,595
	b) Other Operating Income	1,401	1,308	1,142	3,111	2,664	4,381
	Total Income from Operations	92,647	89,782	79,501	304,110	266,237	382,976
2	Expenses						
	a) Cost of materials consumed (including direct project cost)	48,531	45,898	41,531	147,885	126,711	191,170
	b) Purchase of Stock-in-trade	14,161	12,345	10,366	58,538	36,311	70,731
	c) Changes in Inventories of Finished Goods, Work-in-progress and Stock-in-Trade	899	4,307	(1,905)	6,948	7,535	(6,488)
	d) Excise Duty	867	878	749	2,516	2,146	3,180
	e) Employee Benefits Expense	8,645	8,624	11,063	24,901	32,180	39,856
	f) Depreciation and Amortisation Expense	1,553	1,496	1,564	4,400	4,443	5,709
	g) Other Expenses	16,036	13,679	14,177	48,114	45,878	63,034
	Total Expenses	90,692	87,227	77,545	293,302	255,204	367,192
3	Profit from Operations before Other Income, Finance Cost and Exceptional Items (1-2)	1,955	2,555	1,956	10,808	11,033	15,784
4	Other Income	461	984	814	2,560	1,899	2,967
5	Profit before Finance Cost and Exceptional Items (3+4)	2,416	3,539	2,770	13,368	12,932	18,751
6	Finance Costs	845	875	1,075	2,643	3,232	4,315
7	Profit after Finance cost but before Exceptional Items (5-6)	1,571	2,664	1,695	10,725	9,700	14,436
8	Exceptional Items	-	-	(659)	-	1,282	(1,189)
9	Profit before Tax (7+8)	1,571	2,664	1,036	10,725	10,982	13,247
10	Tax Expense	153	734	109	2,335	2,435	2,770
11	Net Profit after Tax (9-10)	1,418	1,930	927	8,390	8,547	10,477
12a	Share of profit in joint ventures	39	74	47	213	195	267
12b	Minority Interest	(7)	(5)	(74)	(15)	(83)	(85)
13	Net Profit for the Period (11+12)	1,450	1,999	900	8,588	8,659	10,659
14	Other Comprehensive Income, net of tax	(184)	(45)	(57)	(230)	(72)	(113)
15	Total Comprehensive Income for the period (13+14)	1,266	1,954	843	8,358	8,587	10,546
16	Paid Up Equity Share Capital (Face Value of the share - ₹ 2/- each)	1,910	1,909	1,799	1,910	1,799	1,799
17	Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year	-	-	-	-	-	43,986
18	Earnings Per Share (EPS) (in ₹) (not annualised)						
	a) Basic	1.52	2.09	0.94	8.99	9.08	11.18
	b) Diluted	1.51	2.09	0.94	8.95	9.07	11.15

NOTES:

- The Group has adopted Indian Accounting Standards (Ind AS) and accordingly these financial results have been prepared in compliance with Ind AS as notified by the Ministry of Corporate Affairs. The date of transition to Ind AS is April 1, 2015. The impact of transition has been accounted for in opening reserves and the comparative period results for quarter and nine months ended December 31, 2015 and year ended March 31, 2016 have been restated accordingly. The opening balance sheet as at April 1, 2015 and the results for the subsequent periods would get finalised along with the annual financial statements for the year ended March 31, 2017.
- The reconciliation of Net Profit as previously reported (referred to as 'previous Indian GAAP') and the total comprehensive income as per Ind AS is as per the table below:

PARTICULARS	CONSOLIDATED	
	PREVIOUS YEAR ENDED	
	31.3.16	
Net Profit under previous Indian GAAP		10,838
<i>Add/(Less):</i>		
Actuarial Gain/Loss on employee defined benefit funds recognised in other comprehensive income		322
Reassessment of effective control and interest in Blue Star Qatar - WLL taken in Ind AS in opening reserves as on April 1, 2015		(692)
Fair value of Employee Stock Option		(382)
Unwinding of discounted non-current financial assets		552
Others		97
Tax expense on the above items		(76)
Net Profit for the period under Ind AS		10,659
Other Comprehensive Income, net of tax		(113)
Total Comprehensive Income under Ind AS		10,546

The Company has exercised the option of reporting consolidated financial results from the quarter ended June 30, 2016 as per Ind AS. Consequently, the above reconciliation has been provided only for the financial results for the year ended March 31, 2016 which was previously reported.

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 25, 2017 and has been subjected to Limited Review by the Statutory Auditors who have issued an unqualified report.
- Exceptional items for respective quarters, nine months and year end are:

Exceptional Income/(Expenses)	CONSOLIDATED					
	Quarter Ended			Nine Months Ended		Year Ended
	31.12.16	30.9.16	31.12.15	31.12.16	31.12.15	31.03.16
Bonus expenses for earlier years pursuant to retrospective amendment in statute	-	-	(195)	-	(195)	(146)
Surplus on sale of Information Technology business (refer notes 5 and 6)	-	-	-	-	3,527	4,014
Cost of Voluntary Retirement Scheme & other expenses on closure of plant	-	-	-	-	(1,586)	(1,869)
Cost update on major contracts	-	-	-	-	-	(2,724)
Impairment of goodwill on consolidation of BSIBIA	-	-	(464)	-	(464)	(464)
Total	-	-	(659)	-	1,282	(1,189)

- Pursuant to the composite Scheme of amalgamation ('the Scheme') of Blue Star Infotech Ltd (BSIL) and Blue Star Infotech Business Intelligence & Analytics Private Limited (BSIBIA) with the Company under sections 391 to 394 of The Companies Act, 1956 sanctioned by the Honourable High Court of Bombay on April 16, 2016, the assets and liabilities of BSIL and BSIBIA were transferred to and vested in the Company with effect from April 1, 2015. The Scheme has been given effect to in the above results. Accordingly, results for the quarter and nine months ended December 31, 2015 are restated.

- During the quarter ended March 31, 2016, pursuant to a Business Transfer Agreement and Share Purchase Agreements executed on September 29, 2015 which was approved by the Board of Directors of BSIL on that date and subsequently by shareholders of BSIL on November 18, 2015, BSIL had sold its Information Technology business and investment in its three overseas subsidiaries (IT business) to Infogain Group. The transaction involved transfer of the business, employees and all business assets and liabilities for an agreed cash consideration of ₹ 17,268 Lacs. Consequently to amalgamation and subsequent sale of the IT business, the Company had recorded a net gain of ₹ 3,527 lacs in Consolidated results on April 1, 2016 being the excess of fair value of shares cancelled upon amalgamation over the cost of such shares in the Company's books and ₹ 487 lacs on January 1, 2016 being profit on sale of IT business. The above has been disclosed as an exceptional item in the respective period.

- The above financial results and segment includes results of discontinuing operations for IT which are as below :

PARTICULARS	CONSOLIDATED					
	Quarter Ended			Nine Months Ended		Year Ended
	31.12.16	30.9.16	31.12.15	31.12.16	31.12.15	31.03.16
Income from Operations	-	-	6,149	-	20,510	20,510
Expenses	-	-	5,050	-	17,902	17,902
Profit before tax	-	-	1,099	-	2,608	2,608
Capital Employed	-	-	6,256	-	6,256	-

- Financial Results of Blue Star Limited (Standalone Information):

PARTICULARS	CONSOLIDATED					
	Quarter Ended			Nine Months Ended		Year Ended
	31.12.16	30.9.16	31.12.15	31.12.16	31.12.15	31.03.16
Income from Operations	83,757	83,427	72,650	284,474	244,849	356,197
Profit after finance cost but before exceptional Items	1,106	2,410	1,270	10,232	8,348	12,304
Profit before tax	1,106	2,410	1,075	10,232	13,237	15,312
Total Comprehensive Income	749	1,679	941	7,710	10,830	12,499

- Previous period / year's figures have been regrouped / rearranged wherever necessary.

UNAUDITED SEGMENT WISE REVENUE, RESULTS & CAPITAL EMPLOYED FOR THE QUARTER ENDED DECEMBER 31, 2016

(₹ in Lakhs)

SR. NO.	PARTICULARS	CONSOLIDATED					PREVIOUS YEAR ENDED UNAUDITED
		QUARTER ENDED UNAUDITED	QUARTER ENDED UNAUDITED	QUARTER ENDED UNAUDITED	NINE MONTHS ENDED UNAUDITED		
		31.12.16	30.9.16	31.12.15	31.12.16	31.12.15	
I	SEGMENT REVENUE						
	a. Electro- Mechanical Projects and Packaged Air Conditioning Systems	55,455	55,988	45,830	155,401	130,155	187,601
	b. Unitary Products	31,841	29,156	23,766	135,242	103,957	157,968
	c. Professional Electronics and Industrial Systems	5,351	4,638	3,756	13,467	11,615	16,897
	d. Others	-	-	6,361	-	21,217	21,217
	TOTAL SEGMENT REVENUE	92,647	89,782	79,713	304,110	266,944	383,683
	Less: Inter - Segment Revenue	-	-	212	-	707	707
	Total Income from Operations (Net)	92,647	89,782	79,501	304,110	266,237	382,976
II	SEGMENT RESULT PROFIT/(LOSS) BEFORE INTEREST & TAX						
	a. Electro- Mechanical Projects and Packaged Air Conditioning Systems	2,870	3,027	2,558	6,442	6,344	8,145
	b. Unitary Products	1,454	2,175	1,608	13,873	10,740	16,513
	c. Professional Electronics and Industrial Systems	732	725	634	1,899	1,995	2,672
	d. Others	-	-	1,099	-	2,608	2,608
	TOTAL SEGMENT RESULT	5,056	5,927	5,899	22,214	21,687	29,938
	Less: i) Interest and Other Financial Charges	845	875	1,075	2,643	3,232	4,315
	ii) Un-allocable Expenditure	2,640	2,388	3,129	8,846	8,755	11,187
	TOTAL PROFIT BEFORE TAXATION AND EXCEPTIONAL ITEM	1,571	2,664	1,695	10,725	9,700	14,436
	Exceptional item	-	-	(659)	-	1,282	(1,189)
	PROFIT BEFORE TAXATION	1,571	2,664	1,036	10,725	10,982	13,247
III	SEGMENT ASSETS						
	a. Electro- Mechanical Projects and Packaged Air Conditioning Systems	136,244	131,799	123,395	136,244	123,395	123,412
	b. Unitary Products	57,940	55,498	43,623	57,940	43,623	67,422
	c. Professional Electronics and Industrial Systems	10,255	7,979	7,262	10,255	7,262	7,127
	d. Others	-	-	8,817	-	8,817	-
	e. Un-allocable Corporate Assets	36,088	36,011	47,481	36,088	47,481	54,561
	TOTAL SEGMENT ASSETS	240,527	231,287	230,578	240,527	230,578	252,522
IV	SEGMENT LIABILITIES						
	a. Electro- Mechanical Projects and Packaged Air Conditioning Systems	92,412	90,074	81,338	92,412	81,338	89,418
	b. Unitary Products	34,506	25,853	25,461	34,506	25,461	53,774
	c. Professional Electronics and Industrial Systems	5,846	4,023	4,271	5,846	4,271	3,989
	d. Others	-	-	2,561	-	2,561	-
	e. Un-allocable Corporate Liabilities	35,492	40,819	47,977	35,492	47,977	42,299
	TOTAL SEGMENT LIABILITIES	168,256	160,769	161,608	168,256	161,608	189,480
V	CAPITAL EMPLOYED (Segment Assets - Segment Liabilities)						
	a. Electro- Mechanical Projects and Packaged Air Conditioning Systems	43,832	41,725	42,057	43,832	42,057	33,994
	b. Unitary Products	23,434	29,645	18,162	23,434	18,162	13,648
	c. Professional Electronics and Industrial Systems	4,409	3,956	2,991	4,409	2,991	3,138
	d. Others	-	-	6,256	-	6,256	-
	e. Un-allocable Corporate Assets less Liabilities	596	(4,808)	(496)	596	(496)	12,262
	TOTAL CAPITAL EMPLOYED IN THE COMPANY	72,271	70,518	68,970	72,271	68,970	63,042

Notes:

- Based on the "management approach" as defined in Ind AS 108-Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along these business segments.
- Others include revenue and results from IT Business which was sold off during the Financial Year 2015-16

For BLUE STAR LIMITED

Vir S. Advani
Managing Director
(DIN No.: 01571278)

Date : January 25, 2017
Place : Mumbai

www.bluestarindia.com

PRESSMAN